

# **President's Report**

# Tom Kilgore President & Chief Executive Officer March 30, 2007

# President's Report Overview

## **Second Quarter**

- Hard spots
- Highlights
- Performance
- Challenges and opportunities



# Second Quarter FY 2007 Hard Spots

## **Financial**

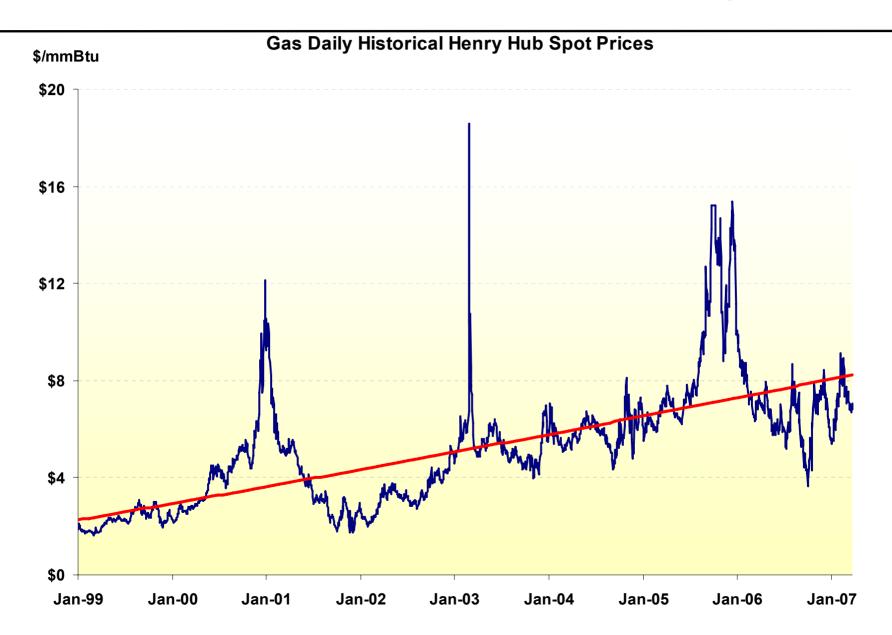
- Mild and dry weather conditions
- Sales and operating revenue well below normal
- Driest 3-month period on record
- Net income expected \$53.3M below budget

## **Operations**

- Hydro generation 25% below normal
- Forced outages higher than expected
- Fuel price volatility continues

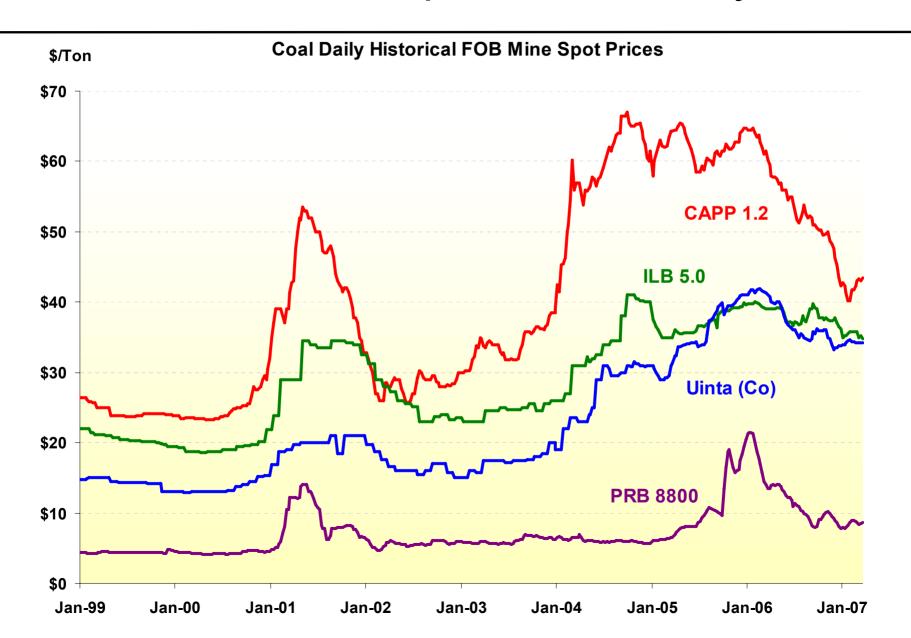


# Gas Spot Price History





# **Coal Spot Price History**





# Second Quarter FY 2007 Highlights

## **People**

Bull Run achieves 1 million safe workhours

#### **Customers**

Toyota selects Wellspring Megasite for \$1.3B plant

#### **Financial**

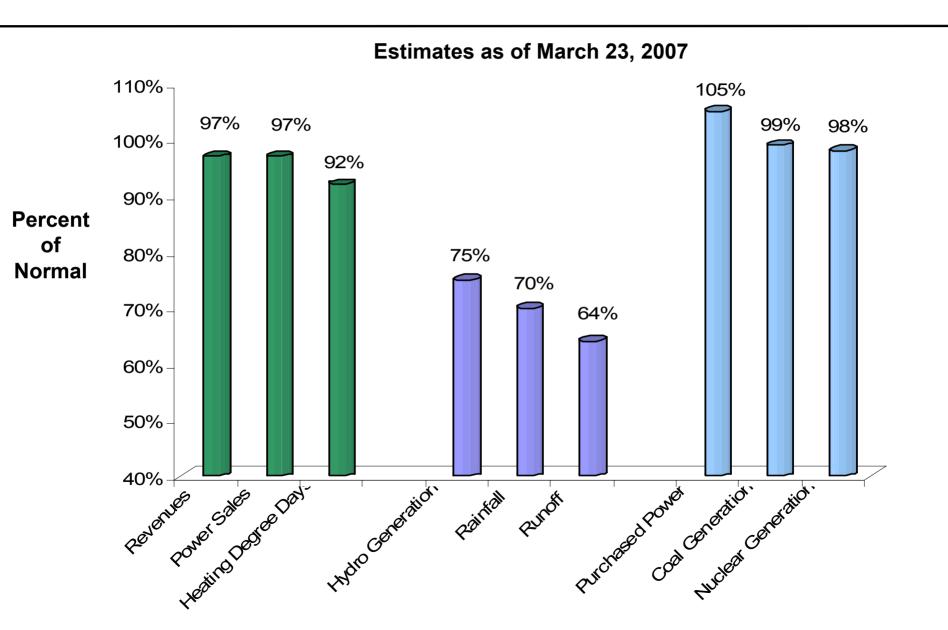
- Interest expense favorable by \$56M
- -Improving the balance sheet
- -Initiated Sustainable Improvement Program

### **Operations**

- Met new winter peak of 30,320 MW on January 31
- Browns Ferry Unit 1 is 99.3% complete
- Shawnee Unit 6 set national record of 1,093 days



# FY 2007 Weather Impacts

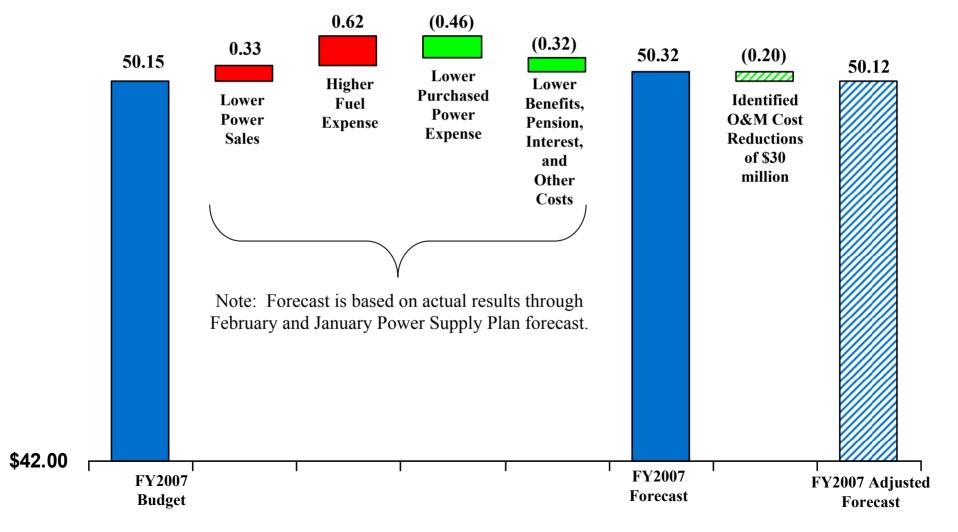




## **Delivered Cost of Power Forecast**

(\$/MWh)

\$52.44



# Challenges and Opportunities

## **People**

- Safety in all activities
- Retirement/attrition rate

#### **Customers**

- Strategic plan
- Joint ownership generation options
- Pricing signals that better reflect demand

#### **Financial**

- Fuel expenses
- Predicted revenue shortfall
- Sustainable performance improvement

## **Operational**

- Generation capacity requirements
- Browns Ferry Unit 2 Re-fueling
- Browns Ferry Unit 1 restart

